Key Distribution Facts - 3/31/2020

Client Demographics

- ➤ Adults 74.8%
- ➤ Children 25.2%
- > Seniors (55+) 26.3%
- ➤ Homeless 8.2%
- ➤ Below the HSS poverty guidelines 74.1%
- Families with children 32.7%
- ➤ Disabled 14.9%
- ➤ Medical Insurance 85.8%
- ➤ Military Vets 4.5%

Client Trends 1Q19 vs. 1Q20

- ➤ New Families 248 (+2.1%)
- ➤ Reactivated Clients 86 (+56.4%)
- ➤ Total Families Served 6456 (+.8%)
- ➤ Total Individuals Served 14,969 (-1.2%)
- ➤ Unique Families Served 2327 (+3.1%)
- ➤ Unique Individuals Served 5363 (+1.4%)
- ➤ Unique Military Vets 3.9%
- ➤ Average Family size 2.32

Distribution 1Q19 vs. 1Q20

- ➤ Average visits per distribution day 167
- Largest day was 242 families
- ➤ Open 41 days for distribution including 3 Saturdays
- ➤ 25,504 grocery bags of food (+6.7%)
- > Retail value of food distributed \$522,607
- ➤ Discounted Value \$457,239
- ➤ Easter 1003 Regular Food Clients

Client Visit Frequency from 2013-2019

- ➤ 40-42% came 3 times or less per year
- > 77-79% came 12 times or less per year
- \gt <5% came every time they were eligible

Other Interesting Facts

- ➤ 2012 to date we have served 8813 different client families and 18,313 different individuals.
- > 764 client families who came in 2012 have come again in 2019
- ➤ Busiest distribution Day 347
- ➤ 67% of our clients in 2020 reported their income
 - ✓ \$1200 per month
 - ✓ \$\$14,400 per year

COVID19 Virus Drive Thru vs. 2019 Weekly Averages

- ➤ Regular Food Clients 457 vs 420 +8.8%
- ➤ Specialty Clients 68 vs 67 +1.4%
- \triangleright Total Client Visits 525 vs 487 +7.8%
- ➤ New Clients 34.5 vs 16 +115.6%
- ➤ Reactivated Clients 12.4 vs 6 +106.7%
- > 5 out of 6 weeks were at or above the 2019 weekly averages for total visits.