IFM Board Meeting Q1 Financial Summary

April 24 2018

Interfaith Food Ministry of Nevada County

BALANCE SHEET SUMMARY

As of March 31, 2018

| | TOTAL | | | |
|------------------------------|--|--|--|--|
| ASSETS | | | | |
| Current Assets | | | | |
| Bank Accounts | 304,736.63 13,789.80 \$318,526.43 | | | |
| Other Current Assets | | | | |
| Total Current Assets | | | | |
| Fixed Assets | 842,011.81 | | | |
| TOTAL ASSETS | \$1,160,538.24 | | | |
| LIABILITIES AND EQUITY | | | | |
| Liabilities | | | | |
| Current Liabilities | | | | |
| Accounts Payable | 0.00 | | | |
| Other Current Liabilities | 5,990.54 | | | |
| Total Current Liabilities | \$5,990.54 | | | |
| Long-Term Liabilities | 220,706.49 | | | |
| Total Liabilities | \$226,697.03 | | | |
| Equity | 933,841.21 | | | |
| TOTAL LIABILITIES AND EQUITY | \$1,160,538.24 | | | |

Interfaith Food Ministry of Nevada County Budget vs. Actuals: 2018 Budget - FY18 P&L

January - March, 2018

| | | Total | | | | | | | |
|---------------------------------------|----|------------|----|------------|-----|------------|-------------|--|--|
| | | Actual | | Budget | | Budget | % of Budget | | |
| Revenue | | | | | | | | | |
| 40000 Business Contributions | \$ | 3,533.44 | \$ | 3,730.00 | -\$ | 196.56 | 94.73% | | |
| 42000 Individual Contributions | | 55,291.02 | | 42,000.00 | | 13,291.02 | 131.65% | | |
| 43000 Fundraisers | | 75,628.00 | | 90,000.00 | | -14,372.00 | 84.03% | | |
| 44000 Grants/Other | \$ | 20,128.91 | \$ | 22,337.50 | -\$ | 2,208.59 | 90.11% | | |
| Total Revenue | \$ | 154,581.37 | \$ | 158,067.50 | -\$ | 3,486.13 | 97.79% | | |
| Gross Profit | \$ | 154,581.37 | \$ | 158,067.50 | -\$ | 3,486.13 | 97.79% | | |
| Expenditures | | | | | | | | | |
| 70000 Food and Food Supplies | \$ | 51,215.14 | \$ | 54,000.00 | -\$ | 2,784.86 | 94.84% | | |
| 73000 Staff Expense | \$ | 14,862.54 | \$ | 22,585.86 | -\$ | 7,723.32 | 65.80% | | |
| 75000 Operations Expenses | \$ | 24,612.51 | \$ | 28,462.20 | -\$ | 3,849.69 | 86.47% | | |
| Total Expenditures | \$ | 90,690.19 | \$ | 105,048.06 | -\$ | 14,357.87 | 86.33% | | |
| Net Operating Revenue | \$ | 63,891.18 | \$ | 53,019.44 | \$ | 10,871.74 | 120.51% | | |
| Other Revenue | | | | | | | | | |
| 80000 Donated Goods and Services Rev | \$ | 387,252.37 | \$ | 383,225.00 | \$ | 4,027.37 | 101.05% | | |
| Total Other Revenue | \$ | 387,252.37 | \$ | 383,225.00 | \$ | 4,027.37 | 101.05% | | |
| Other Expenditures | | | | | | | | | |
| 85000 Donated Goods and Services Exp. | \$ | 387,252.37 | \$ | 383,225.00 | \$ | 4,027.37 | 101.05% | | |
| Total Other Expenditures | \$ | 387,252.37 | \$ | 383,225.00 | \$ | 4,027.37 | 101.05% | | |
| Net Other Revenue | \$ | 0.00 | \$ | 0.00 | \$ | 0.00 | | | |
| Net Revenue | \$ | 63,891.18 | \$ | 53,019.44 | \$ | 10,871.74 | 120.51% | | |

Interfaith Food Ministry of Nevada County Financial Highlights & Trends

January - March, 2018

Balance Sheet at March 31, 2018

Balance sheet continues to be healthy

Profit & Loss – YTD 2018 Actuals vs. Budget through March 31, 2018

Revenue is \$3.5k lower than expected.

- Matching Campaign under budget \$14.4k (expect some donations to be recorded in April)
- Individual contributions \$13.3k more than expected. (believe large portion is actually Matching)

Expenses underspent by \$14.4k.

- Food and Food Supplies under budget \$2.8k
- Operations Expense under budget \$3.8k
- Staff Expense under budget \$7.7k (some retro pay increase not paid in Q1, paid in April, & ED budgeted 40hrs for full year)

Overall Net Revenue is favorable to budget \$10.9k.

Expected Trends

Revenue

- Expect Q2 revenue to exceed budget due to Matching Campaign donations recorded in April Expense
 - Expect Q2 expenses to be on target